

AS Tallinna Vesi

Results of the 1st quarter of 2020



Karl Heino Brookes
CEO, Member of the Management Board



Kristi Ojakäär
CFO, Member of the Management Board

Covid-19 impact

- Company has put in place several restrictions to ensure the health and safety of our employees and customers
- The state of emergency in Estonia overall continues
- Consumption has been impacted in private as well as corporate customer segments
- AGM will take place on 28 May 2020, further details to be given in the invitation

Operations Update



Water quality

Q1 100.0%
(2019: 99.7%)



Leakage rate

Q1 14.9%
(2019: 12.9%)



Effluent

100% compliant
(2019: 100%)



Average duration of water interruption per property

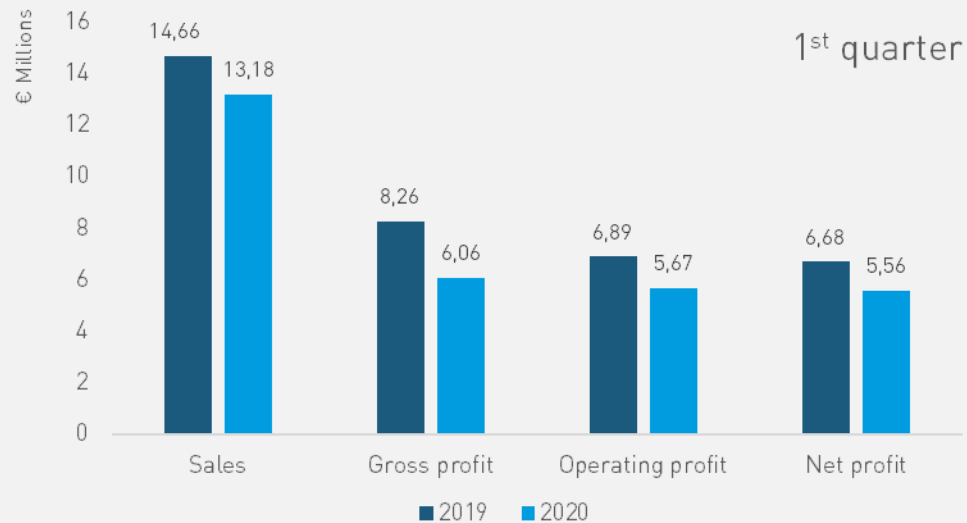
Q1 2.87 h
(2019: 2.59 h)



Customer satisfaction

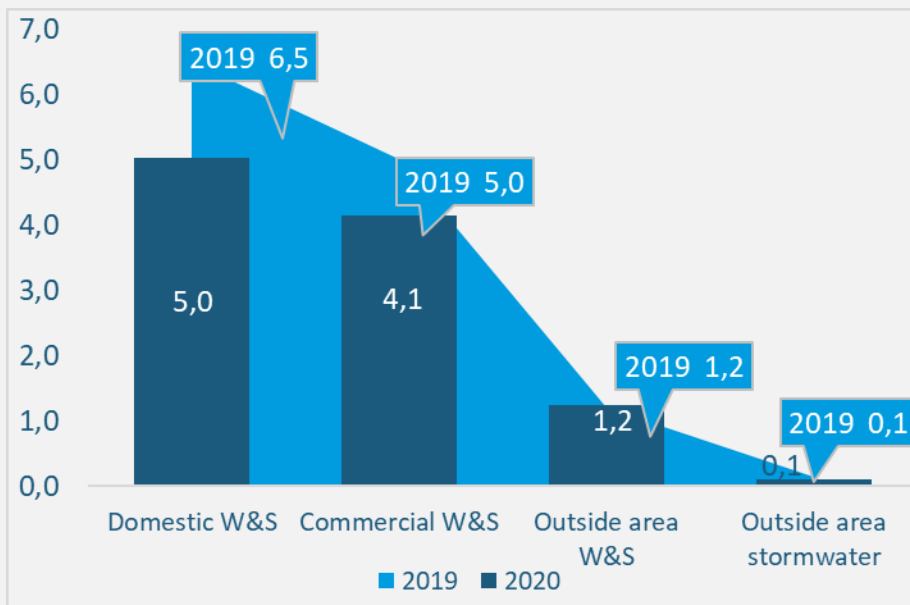
Q1 4.06 out of 5
(2019: 4.1)

Financial highlights of 2020

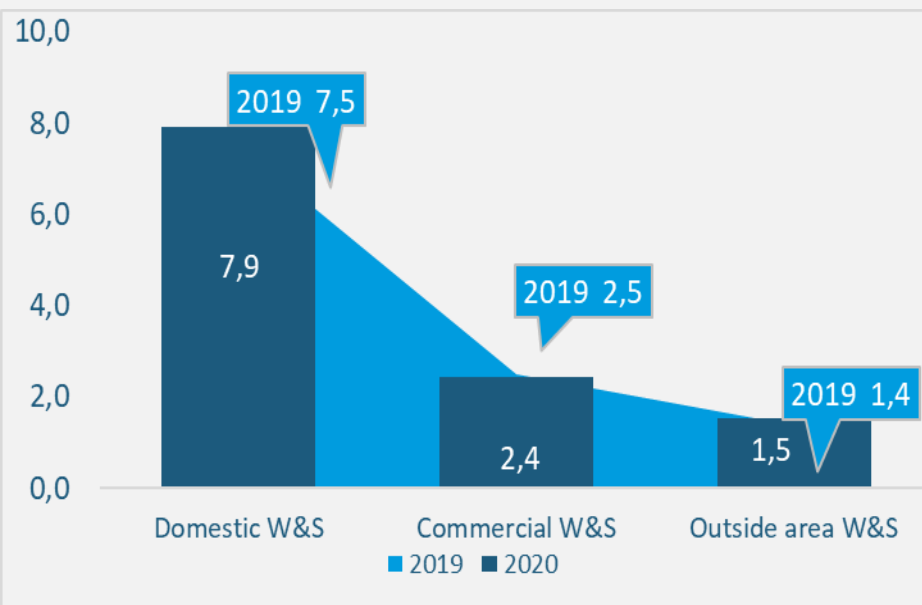


Water & Wastewater revenues in 1st quarter of 2020

Revenues, € million



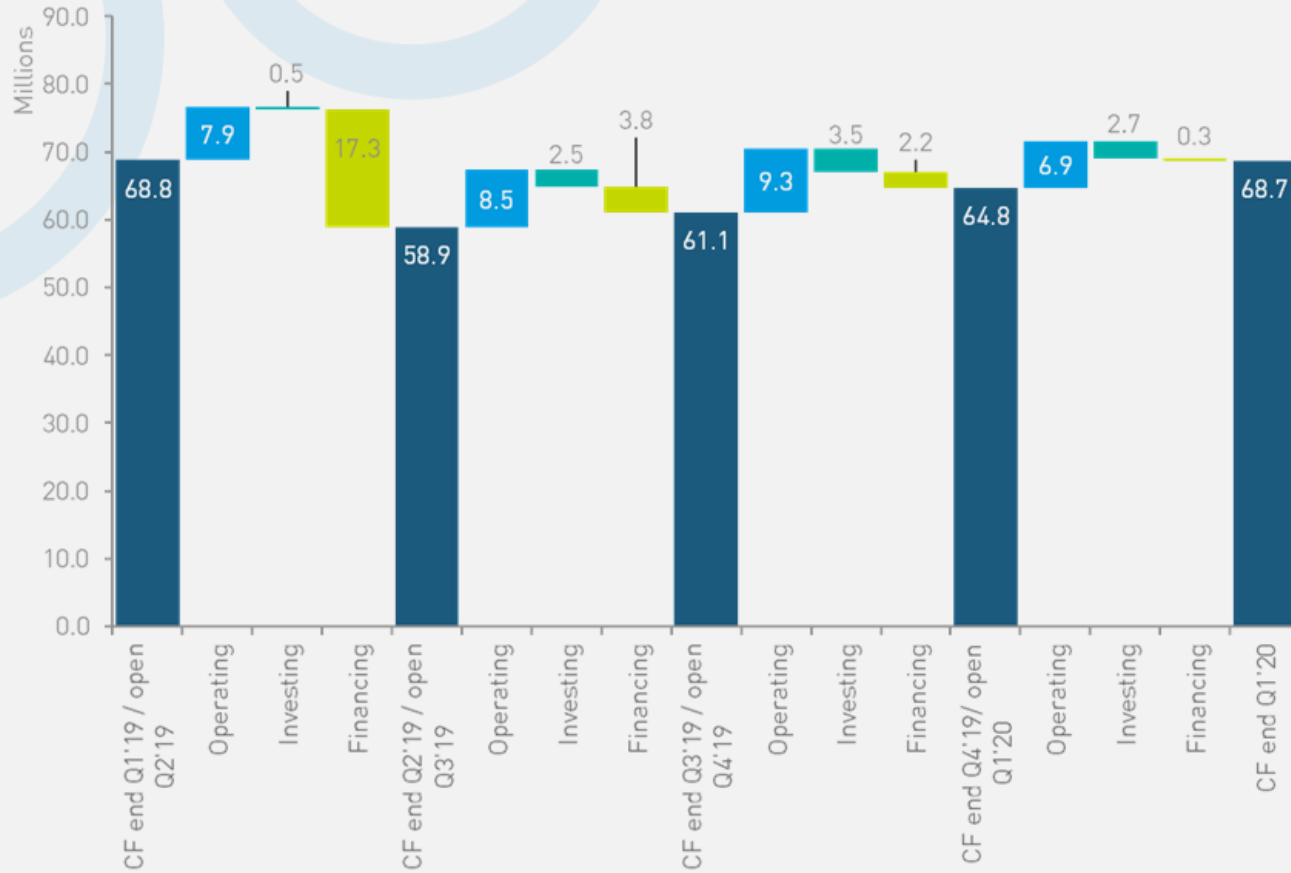
Volumes, million m³



Total costs in the 1st quarter in 2020

€ million	Q1 2020	Q1 2019	Change €	Change %
Water abstraction charges	-0.3	-0.3	0.0	-6.8%
Chemicals	-0.4	-0.4	0.0	6.7%
Electricity	-1.0	-1.0	0.0	3.4%
Pollution tax	-0.4	-0.4	0.0	1.1%
Staff costs	-1.8	-1.6	-0.2	-9.6%
Depreciation and amortisation	-1.3	-1.3	0.0	1.5%
Construction services	-0.9	-0.4	-0.4	-94.7%
Other cost of goods sold	-1.1	-0.9	-0.2	-23.2%
Total Cost of Goods Sold	-7.1	-6.4	-0.7	-11.2%
Marketing, General admin costs	-1.4	-1.4	0.0	-2.8%
TOTAL cost of goods sold, Marketing, Overhead	-8.5	-7.8	-0.8	-9.7%
Net other income(+)/ expenses(-)	1.0	0.0	1.0	
Net financial expenses	-0.1	-0.2	0.1	44.7%

Cash position





Thank you!

Regulatory & political questions

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IR & financial questions

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Operational questions

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